



Weekly Director Income Producing Activities

Week of: _____

Track your goals by entering the letter of each IPA that you complete – parties and facials are first priority, and then sprinkle in a variety of other IPAs!

A	Party (\$300/3 Faces min.)	I	New Unit Recruit	GOAL
B	2 One-on-Ones (\$100 min.)	J	Unit Marketing & Survey	
C	2 New Bookings	K	Unit Live Share	
D	Coach a Party	L	New Cons. Planning Session	
E	5 New Leads	M	1 st Party/Event for New Cons.	
F	Personal Live Share	N	Unit Meeting/Training	
G	New Personal Recruit	O	\$100 Customer Service	
H	Personal Guest @ Event	P	Consultant Comm. (1 per 5)	

Premier Club: 15 IPA/Week	1.	2.	3.	4.	5.	6.	7.	8.	9.	10.
Cadillac: 20 IPA/Week	11.	12.	13.	14.	15.	16.	17.	18.	19.	20.
Top Trip: 30 IPAs/Week	21.	22.	23.	24.	25.	26.	27.	28.	29.	30.
Million: 40 IPAs/Week	31.	32.	33.	34.	35.	36.	37.	38.	39.	40.

Booking Attempt Tracker

Track 10 Per Day: Party, One-on-One, Sharing, Coaching

Monday	Tuesday	Wednesday	Thursday	Friday
1.	1.	1.	1.	1.
2.	2.	2.	2.	2.
3.	3.	3.	3.	3.
4.	4.	4.	4.	4.
5.	5.	5.	5.	5.
6.	6.	6.	6.	6.
7.	7.	7.	7.	7.
8.	8.	8.	8.	8.
9.	9.	9.	9.	9.
10.	10.	10.	10.	10.