Director Income Producing Activities

PREMIERE CLUB | 15 IPA/WEEK (3 IPA/DAY)
CADILLAC | 20 IPA/WEEK (4 IPA/DAY)
TOP DIRECTOR TRIP | 30 IPA/WEEK (6 IPA/DAY)
MILLION DOLLAR UNIT | 40 IPA/WEEK (8 IPA/DAY

LIVE A Legacy
FAITH · FUN · FRIENDSHIP · FINANCIAL FREEDOM
#THETFORDAREAEXCELLENCE #INNERCIRCLE

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
Beauty Experience/Party (group w/ min $100 retail sales)																															
$100 sales (cust service, reorders)																															
2 Facials or On-the-go appts (min $100 total sales)																															
10 legitimate booking attempts																															
2 new bookings (selling appt/personal career chat)																															
New personal team member																															
Coach & pre-profile appt (review packet, guest list, preprofile)																															
Personal Career Chat (with ask)																															
Personal Career Chat follow up (doesn't count until connected																															
Follow-up all guests from Meeting																															
10 new leads (referrals/warm chat)																															
Career Chat for IBC (with ask)																															
Personal Guest to Success Event (stayed for marketing)																															
New Consultant Orientation																															
Career Chat follow up for IBC (doesn't count until you've connected)																															
Success Event or training																															
5 consultant contacts (reach out w/ note, encouragement, coaching call)																															
Biz Debut/event in IBC's home																															

Total IPAs for the day:																															