

Consultant Income Producing Activities

PART TIME CONSULTANT | 5 IPA/WEEK (1 FULL CIRCLE PARTY)
 FULL TIME CONSULTANT | 10 IPA/WEEK (2 FULL CIRCLE PARTIES)
 ON TARGET CAR + DIRECTOR | 20 IPA/WEEK (3 FULL CIRCLE PARTIES)

The following count as 1 IPA each	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
\$100 or more in reorder sales																															
Beauty Experience/Party (group with min \$100 sales)																															
2 Facials/on-the-go appts (min \$100 sales)																															
10 legitimate booking attempts																															
2 new bookings (selling appt/personal career chat)																															
Coach/Preprofile appt. (review packet, guest list, preprofile)																															
Personal Career Chat (with an ask)																															
Career Chat follow-up (doesn't count until connected)																															
Guest to Success Event (stayed for marketing)																															
New Personal Team Member																															
10 new leads (referrals or warm chat)																															

Total IPA's for the day:																															
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